

KELLY M. GREENHILL

CURRENT POSITIONS

Associate Professor (w/tenure) of Political Science and Int'l. Relations, Tufts University, and
Research Fellow, Belfer Center, Kennedy School of Government, Harvard University

EDUCATION

Massachusetts Institute of Technology (MIT)

Ph.D. in Political Science (2004)

Subfields: International Relations, Security Studies and Political Economy

Harvard University

C.S.S. in International Management

Massachusetts Institute of Technology (MIT)

Master of Science (S.M.) in Political Science

S.M. Thesis: "Dropouts to Top Scouts? An Analysis of the Use of the Military
as a Tool for Social Reform"

University of California, Berkeley

Bachelor of Arts (B.A.), Graduated with Distinction and Highest Honors

Political Economy (P.E.I.S.) and Scandinavian Studies (double major)

Departmental Citation recipient

ADDITIONAL TRAINING

Tufts Center for the Enhancement of Learning and Teaching (CELT)

Faculty Fellows Seminar (January-May 2009)

National Institutes of Health

Human Participant Protections Education Course (April 2006)

Stanford University

Summer Institute in Political Psychology (July 2005)

School of Advanced International Studies (SAIS) at Johns Hopkins University

Workshop for Teachers of Security Studies (June-July 2004)

University of Pennsylvania

Categorical Data Analysis: Short Course (July 2002)

BOOKS

Weapons of Mass Migration: Forced Displacement, Coercion and Foreign Policy (Ithaca, NY: Cornell Studies in Security Affairs, 2010).

Sex, Drugs and Body Counts: The Politics of Numbers in Global Crime and Conflict (co-edited with P. Andreas) (Ithaca, NY: Cornell University Press, 2010).

OTHER REFEREED PUBLICATIONS

“Forced Displacement as an Instrument of Coercion,” *Strategic Insights*, vol. 9, no. 1 (spring/summer 2010): 116-59.

“Kleptocratic Interdependence: Trafficking, Corruption and the Marriage of Politics and Illicit Profits,” in Robert Rotberg (ed.), *Corruption, Global Security and World Order* (Brookings Institution Press, 2009), 96-123.

“Strategic Engineered Migration as a Weapon of War,” *Civil Wars*, vol. 10, no. 1 (spring 2008): 6-21.

“Ten Ways to Lose at Counterinsurgency” (with P. Staniland), *Civil Wars*, vol. 9, no. 4 (winter 2007): 402-19.

“The Perils of Profiling: Civil War Spoilers and the Collapse of Intrastate Peace Accords” (with S. Major), *International Security*, vol. 31, no. 3 (winter 2006/2007): 7-40.

“The Use of Refugees as Political and Military Weapons in the Kosovo Conflict,” in Raju G. C. Thomas (ed.), *Yugoslavia Unraveled: Sovereignty, Self-Determination, and Intervention* (Lanham, MD: Lexington/Rowman and Littlefield, 2003), 205-42.

“Extortive Engineered Migration: Asymmetric Weapon of the Weak,” *Conflict, Security and Development*, vol. 2, no. 3 (winter 2002): 105-116.

“Engineered Migration and the Use of Refugees as Political Weapons: A Case Study of the 1994 Cuban *Balseros* Crisis,” *International Migration*, vol. 40, no. 4 (fall 2002): 39-72.

“Mission Impossible? Preventing Deadly Conflict in the African Great Lakes Region,” *Security Studies*, vol. 11, no. 1 (autumn 2001): 77-124.

UNDER REVIEW/WORK-IN-PROGRESS

Under review/R&R: 1) “Draining the Sea, or Feeding the Fire? Evaluating the Role of Population Relocation in Counterinsurgency Operations” (R&R from *Security Studies*); 2) “The Power of Pictures? Evidence from the Case of Abu Ghraib” (with D. Weaver) (R&R from *Political Behavior*); and 3) “Ain’t That a Shame? Hypocrisy, Punishment and Weak Actor Influence in International Politics” (with J. Busby) (under review).

Work-in-Progress: 1) Book project: “Imagining Insecurity: Understanding the Origins of Threat Perception and Proliferation”; 2) “Killing with Kindness? The Impact of NGOs and IOs on Civilian Casualties in Wartime” (with M. Boyle) (revised ms in preparation, with new self-created dataset); 3) “‘Abnormative’ Behavior in International Politics” (in preparation).

(SELECT) ADDITIONAL PUBLICATIONS

- “Counting the Human Cost in Iraq,” *British Broadcasting Company (BBC)* (May 2011).
- “Using Refugees as Weapons,” *New York Times.com* Op-Ed, April 20, 2011,
International Herald Tribune (print edition), April 21, 2011
- “Interrogating Emigration,” *Review of Politics*, vol. 71, no. 1 (spring 2009).
- “‘24’ on the brain,” *Los Angeles Times* Op-Ed, May 28, 2007.
- “Human Trafficking and Migrant Smuggling: New Perspectives on an Old Problem,”
Program on Intrastate Conflict and Conflict Resolution Policy Brief #7 (May 2007).
- “Don’t Dumb Down the Army,” *New York Times* Op-Ed, February 17, 2006.
- “The 1987 Stock Market Crash,” in James Ciment (ed.), *Postwar America: An Encyclopedia of Social, Political, Cultural, and Economic History* (M.E. Sharpe, 2006).
- “Refugees as Asymmetric Weapons,” *Précis*, vol. XIII, no. 2 (spring 2003).
- “The President’s Advisor,” *The New Yorker*, November 11, 2002.
- “Engineered Migration as a Coercive Instrument: The 1994 Cuban *Balseros* Crisis,”
Rosemary Rogers Working Paper Series (Cambridge, MA: MIT, February 2002).
- “On Intervention to Deter Deadly Conflict: A Prospective Analysis,” *Breakthroughs*,
vol. 10, no. 1 (spring 2001): 36-44.
- “The Future of CAS [Close Air Support],” classified study for the US Department of
Defense, Program Analysis and Evaluation (PA&E) Division (September 2000).
- “Skirmishes on the Endless Frontier: Reexamining the Role of Vannevar Bush as Progenitor
of US Science and Technology Policy,” *Polity*, vol. 32, no. 4 (summer 2000): 633-41.
- “The Politics of Repatriation: A Snapshot of Bosnia Four Years After Dayton,” *Precis*,
vol. X, no. 2 (spring 2000): 16-18.

VISITING POSITIONS, FELLOWSHIPS AND RESEARCH GRANTS

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|---------|---|
| 2009-10 | Visiting Professor, Center for International Security and Cooperation (CISAC), Stanford University; and Visiting Fellow, IIS, UC Berkeley |
| 2009 | Faculty Research Awards Committee (FRAC) Research Grant |
| 2008-09 | Neubauer Fund Faculty Fellowship |
| 2008 | National Science Foundation (NSF) Workshop Grant (participant) |
| 2004→ | Visiting Scholar, CISAC, Stanford University (summer terms) |
| 2006 | Wesleyan University Project Grant |
| 2005 | United Nations Institute for Training and Research Fellowship |

2004-05 Belfer Center for Science and International Affairs (BCSIA), Harvard University
Post-doctoral Fellowship in International Security and Intrastate Conflict

2004-05 Saltzman Institute for War and Peace Studies Fellowship, Columbia University

2004-05 World Peace Foundation (WPF) Research Fellowship

2003-04 CISAC, Stanford University, Pre-/Post-doctoral Research Fellowship

2003 Eisenhower Foundation Research Grant

2002-03 John M. Olin Institute for Strategic Studies, Harvard University
Pre-doctoral Research Fellowship

2001-02 Social Science Research Council (SSRC) Dissertation Fellowship

2001-02 MIT Security Studies Program Research Fellowship

2002, 2003 MIT-ETIA Dissertation Fellowship (summer funding)

2002 Lyndon Baines Johnson Foundation Moody Research Grant

2000 John Fitzgerald Kennedy Library Foundation Research Grant

2000 MacArthur Foundation Transnational Security Dissertation Grant

1999, 2000 Mellon-MIT Inter-University Program on NGOs and Forced Migration
[grants for fieldwork in the Balkans and in the Caribbean]

1998, 1999 MIT Security Studies Program Research and Travel Grants

1999 MacArthur Foundation Transnational Security Field Research Grant [in Bosnia]

1998-2001 MIT Political Science Departmental Research and Teaching Fellowships

INVITED TALKS AND CONFERENCE PAPERS

Effective Shaming Strategies: Looking Across Issue Areas,” EXPLORING THE POLITICAL PROCESSES AND IMPACT OF NAMING AND SHAMING, Marquette University, Milwaukee, WI (May 2011).

“US National Security After Bin Laden,” WORLD COUNCIL OF BOSTON GREAT DECISIONS SERIES, Boston, MA (May 2011).

“Imagining Insecurity: Fiction, Faith and Rumor-based Sources of Threat Perception,” INTERNATIONAL STUDIES ASSOCIATION ANNUAL MEETING, Montreal, Canada (March 2011). Earlier versions presented at the INTERNATIONAL SOCIETY FOR POLITICAL PSYCHOLOGY ANNUAL MEETING, San Francisco, CA (July 2010), and the Lone Star Forum, an invited workshop aimed at critiquing and improving book projects currently in progress, jointly hosted by the University of Texas- Austin, Texas A&M and Southern Methodist University (April 2010).

“Ain’t That a Shame? Hypocrisy, Punishment and Weak Actor Influence in International Politics” (with J. Busby),” INTERNATIONAL STUDIES ASSOCIATION ANNUAL MEETING, Montreal, Canada (March 2011)

“Weapons of Mass Migration: Implications for US and International Security,” US DEPARTMENT OF HOMELAND SECURITY, Washington, DC (February 2011).

“Fear Factor: Understanding the Origins and Consequences of Beliefs about National Security and the Threats We Face,” IR SEMINAR SERIES, UC Berkeley, Berkeley, CA (November 2010). Earlier versions were presented at the AMERICAN POLITICAL SCIENCE ASSOCIATION ANNUAL MEETING, Washington, DC (September 2010);

GEORGE WASHINGTON UNIVERSITY, Washington, DC (April 2010); the Center for Security and Cooperation, STANFORD UNIVERSITY, Stanford, CA (February 2010); MIT SECURITY STUDIES PROGRAM, Cambridge, MA (September 2009); and at the Belfer Center for Science and International Affairs, HARVARD UNIVERSITY, Cambridge, MA (April 2009).

“Imagining Insecurity: Fiction, Faith and Rumor-based Sources of Threat Perception,” INTERNATIONAL SOCIETY FOR POLITICAL PSYCHOLOGY ANNUAL MEETING, San Francisco, CA (July 2010). Earlier version presented at the Lone Star Forum, an invited workshop aimed at critiquing and improving book projects currently in progress, jointly hosted by the University of Texas- Austin, Texas A&M and Southern Methodist University (April 2010).

“Weapons of Mass Migration: Forced Displacement as an Instrument of Coercion,” ISAC/ ISSS Annual Meeting, Monterey, CA (October 2009).

“Fiction, “Social Facts” and the Construction of National Security Policy” as part of a panel at the AMERICAN POLITICAL SCIENCE ASSOCIATION ANNUAL MEETING, Toronto, Canada (September 2009).

“Kleptocratic Interdependence: Trafficking, Corruption, and the Marriage of Politics and Illicit Profits” as part of a panel at the AMERICAN POLITICAL SCIENCE ASSOCIATION ANNUAL MEETING, Toronto, Canada (September 2009). Earlier versions of this paper were presented at AMERICAN ACADEMY OF ARTS AND SCIENCES, Cambridge, MA (Version II: May 2008; Version I: December 2007).

“Counting the Cost: The Politics of Numbers in Armed Conflict,” to the Intrastate Conflict Working Group, HARVARD UNIVERSITY, Cambridge, MA (February 2009); and as part of a panel at the ANNUAL MEETING OF THE INTERNATIONAL STUDIES ASSOCIATION, San Francisco, CA (March 2008).

“The ‘US in Decline’ Redux: The End of the Unipolar Era?,” as part of the US STATE DEPARTMENT’S NATIONAL SECURITY INSTITUTE: “NATIONAL SECURITY POLICY MAKING IN A POST-9/11 WORLD,” Boston, MA (January 2009).

“Killing with Kindness? The Impact of NGOs and IOs on Civilian Casualties in Wartime” (with M. Boyle) as part of a panel at the AMERICAN POLITICAL SCIENCE ASSOCIATION ANNUAL MEETING, Boston, MA (August 2008).

“The Power of Pictures? Evidence from the Case of Abu Ghraib” (with J. Fulwider and D. Weaver), at the OLIN INSTITUTE FOR STRATEGIC STUDIES, Harvard University, Cambridge, MA (April 2008); and at an NSF workshop at the ANNUAL MEETING OF THE INTERNATIONAL STUDIES ASSOCIATION, San Francisco, CA (March 2008).

“The Coercive Power of Unnatural Disasters,” at the STATE UNIVERSITY OF NEW YORK (March 2008); for the Inter-University Committee on International Migration at TUFTS UNIVERSITY, Medford, MA (December 2007); as part of a panel at the AMERICAN POLITICAL SCIENCE ASSOCIATION ANNUAL MEETING, Chicago, IL

(August 2007); and at the Migration and International Relations Conference, PRINCETON UNIVERSITY, Princeton, NJ (March 2007).

“What’s in a Number? The Use and Misuse of Statistics in Comparative Perspective,” at the Politics of Numbers in the Illicit Global Economy Conference, BROWN UNIVERSITY, Providence, RI (December 2007).

“Have You No Shame? The Normative Sources of Weak Actor Influence,” (with J. Busby) as part of a panel at the AMERICAN POLITICAL SCIENCE ASSOCIATION ANNUAL MEETING, Chicago, IL (August 2007).

“Draining the Sea, or Feeding the Fire? The Efficacy of Population Relocation in Counter-insurgency Operations,” MIT LINCOLN LABORATORY, Lincoln, MA (May 2007). Earlier versions were presented at the BELFER CENTER FOR SCIENCE AND INTERNATIONAL AFFAIRS, HARVARD UNIVERSITY, Cambridge, MA (February 2005); at YALE UNIVERSITY, New Haven, CT (February 2005); COLUMBIA UNIVERSITY’S INTERNATIONAL POLITICS SEMINAR SERIES, New York, NY (December 2004); and as part of a panel at the AMERICAN POLITICAL SCIENCE ASSOCIATION ANNUAL MEETING, Chicago, IL (September 2004) and at the INT’L STUDIES ASSOCIATION ANNUAL MEETING, Montreal, Canada (March 2004).

“The Power of Pictures? Preliminary Evidence from the Case of Abu Ghraib” (with J. Fulwider and D. Weaver), as part of a panel at the INT’L STUDIES ASSOCIATION ANNUAL MEETING, Chicago, IL (February-March 2007). Earlier versions were presented at the AMERICAN POLITICAL SCIENCE ASSOCIATION ANNUAL MEETING, Philadelphia, PA (August 2006); at the TRIANGLE INSTITUTE FOR SECURITY STUDIES at UNC-CHAPEL HILL and DUKE UNIVERSITY (April 2007) and at the BELFER CENTER FOR SCIENCE & INTERNATIONAL AFFAIRS, Harvard University, Cambridge, MA (April 2006; and May 2007).

“The Impact of NGOs and IOs on Civilian Casualties in Wartime,” (with M. Boyle) as part of a panel at the INTERNATIONAL STUDIES ASSOCIATION ANNUAL MEETING, Chicago, IL (February-March 2007).

“The Problem with Spoilers: Personalities, Power and the Breakdown of Intra-State Peace Accords” (with S. Major), as part of a panel at the INTERNATIONAL STUDIES ASSOCIATION ANNUAL MEETING, San Diego, CA (March 2006); and as a single presenter to the Intrastate Conflict Program Working Group, HARVARD UNIVERSITY, Cambridge, MA (April 2006).

“Trapped Between Plymouth Rock and a Hard Place: Refugee Policy and the Politics of Norms-Driven Coercion” (with A. Ellermann), as part of a panel at the INTERNATIONAL STUDIES ASSOCIATION ANNUAL MEETING, San Diego, CA (March 2006).

“The Effect of NGOs and IGOs on Casualties in Wartime,” TRIANGLE INSTITUTE FOR SECURITY STUDIES at DUKE UNIVERSITY, Durham, NC (February 2006).

“The Efficacy of Counterinsurgency Operations: Towards a Historically Informed Theory,” UNIVERSITY OF CONNECTICUT, Storrs, CT (October 2005).

“Should the US Get Out of Iraq?” moderator on invited panel held at BOSTON UNIVERSITY LAW SCHOOL, Boston, MA (March 2005).

“Counterinsurgency and the Changing Nature of Warfare,” as part of a workshop on mass killing in the 20th century at the CENTER FOR ADVANCED STUDY IN THE BEHAVIORAL SCIENCES (CASBS), Stanford University, Stanford, CA (October 2004).

“Coercion by *Political Jujitsu*: Domestic Determinants as Drivers of Weak Adversaries’ Strategies,” as part of a panel at the AMERICAN POLITICAL SCIENCE ASSOCIATION ANNUAL MEETING, Chicago, IL (September 2004).

“Understanding the 1994 Balseiros Crisis” as part of a panel at THE BALSEROS: TEN YEARS LATER, a conference held at the University of Miami and Florida International University, Coral Gables, FL (July 2004).

“Civil Wars and Low-Technology Warfare,” as a guest lecturer in STANFORD UNIVERSITY’S MILITARY HISTORY SEMINAR SERIES, Stanford, CA (June 2004).

“Political Jujitsu: Refugee Flows as Instruments of Persuasion,” CENTER FOR INTERNATIONAL SECURITY AND COOPERATION (CISAC), Stanford University, Stanford, CA (February 2004).

“People Pressure: Strategic Engineered Migration as an Instrument of Coercion,” as part of a panel at the SOCIAL SCIENCE RESEARCH COUNCIL CONFERENCE held at Asilomar Conference Center, Monterey, CA (January 2004).

“*Political Jujitsu* and the Coercive Use of Refugee Crises,” as part of a panel at the AMERICAN POLITICAL SCIENCE ASSOCIATION ANNUAL MEETING, Philadelphia, PA (August 2003).

“Refugees as Asymmetric Weapons and Coercive Bargaining Tools—The Case of North Korea,” OLIN INSTITUTE FOR STRATEGIC STUDIES, Cambridge, MA (March 2003).

“Good Intentions, Pernicious Consequences: Forced Migration and the Unintended Consequences of the Rise of the Human Rights Regime,” as part of a panel at the INTERNATIONAL ASSOCIATION FOR THE STUDY OF FORCED MIGRATION BI-ANNUAL CONFERENCE, Chiang Mai, Thailand (January 2003).

“Unconventional Weapons: Refugees as Political and Military Weapons in the Kosovo Conflict,” PATTERSON SCHOOL OF DIPLOMACY, Lexington, KY (November 2002).

“Extortive Engineered Migration as an Instrument of Statecraft: Recent Evidence from US-Caribbean Relations (Haiti and Cuba),” as part of a panel at the AMERICAN POLITICAL SCIENCE ASSOCIATION ANNUAL MEETING, Boston MA (August 2002).

“Internal Conflict, External Displacement: Refugees as National Security Threats,” SEMINAR XXI: FOREIGN POLITICS, INTERNATIONAL RELATIONS AND THE NATIONAL INTEREST, Airlie House Conference Center, Warrenton, VA (May 2002).

“Mission Impossible? Preventing Deadly Conflict in the African Great Lakes Region,” as part of a panel at the AMERICAN POLITICAL SCIENCE ASSOCIATION ANNUAL MEETING, San Francisco, CA (August 2001).

“Engineered Migration as a Coercive Instrument: The Case of ‘Mariel II’ (1994),” MIT-MELLON PROGRAM ON FORCED MIGRATION, Cambridge, MA (April 2001).

“People Pressure: The Coercive Use of Refugees in the Kosovo Conflict,” as part of a panel at the AMERICAN POLITICAL SCIENCE ASSOCIATION ANNUAL MEETING, Washington, DC (August 2000).

“Paradoxes, Ironies, and Catch-22s: Bosnia-Herzegovina Four Years After Dayton,” INTERNATIONAL SCHOOL ON DISARMAMENT AND RESEARCH IN CONFLICTS (ISODARCO), Venice, Italy (December 1999).

“The Politics of Repatriation: Resistance to Minority Return in Bosnia-Herzegovina,” MIT-MELLON PROGRAM ON FORCED MIGRATION, Cambridge, MA (November 1999).

(SELECT) PREVIOUS POSITIONS

TUFTS UNIVERSITY, Medford, MA (2007-2010)

Assistant Professor of Political Science and International Relations

WESLEYAN UNIVERSITY, Middletown, CT (2005-2007)

Assistant Professor of Government

STANFORD UNIVERSITY, Stanford, CA (Spring 2004 (as a CISAC Fellow), Summer 2006)

Visiting Assistant Professor of Political Science

COLUMBIA UNIVERSITY, New York, NY (Fall 2004 while a Saltzman Fellow)

Adjunct Assistant Professor of Political Science

THE FORD FOUNDATION, New York, New York (Fall 2001-Spring 2003)

Consultant: Conducted research and analysis for Senior Foundation Scholar-in Residence, Mrs. Sadako Ogata, former UN High Commissioner for Refugees.

OFFICE OF THE SECRETARY OF DEFENSE, Washington, DC (Summer 2000)

Analyst: Prepared briefings and conducted research for the Tactical Air Forces Division in the Program Analysis and Evaluation Directorate of the US Department of Defense.

UN HIGH COMMISSIONER FOR REFUGEES, Geneva, Switzerland (Summer 1999)

Consultant: Conducted research on the causes of continuing resistance to minority return in Bosnia-Herzegovina. Research funded by the Andrew J. Mellon Foundation.

SEMINAR XXI PROGRAM, Cambridge, Massachusetts (Fall 1994-Summer 1997)
Executive Director: Managed (D.C.-based) foreign policy educational program for senior policymakers in the US national security and economic policy communities.

OFFICE of SENATOR JOHN F. KERRY, Boston, Massachusetts (Spring-Summer 1994)
Policy Intern: As intern/aid to the Senator's Executive Assistant for Economic Affairs, specialized in issues related to international trade, competitiveness, and defense conversion.

SERVICE TO THE FIELD AND PROFESSIONAL AFFILIATIONS

Member of the Advisory Board of the Boston Network for International Development, a non-profit focused on effectively and judiciously furthering the mission and goals of international development (2009-).

Member of the Academic Advisory Committee for America Abroad Media, a Washington, D.C.-based non-profit, non-partisan media organization, dedicated to the production of international affairs programs for public radio, television and use in the classroom (2008-).

Convenor of the Conflict, Security and Public Policy (CSPP) Working Group, Kennedy School of Government, Harvard University (fall 2010-).

Incoming (effective spring 2011) Editor, *E-Extreme: The Electronic Newsletter of the European Consortium for Political Research's Standing Group on Extremism and Democracy*.

Occasional external reviewer for the journals *American Political Science Review*, *Comparative Politics*, *Foreign Policy Analysis*, *Human Rights Review*, *International Security*, *International Studies Quarterly*, *Journal of International Relations and Development*, *Journal of Politics*, *Journal of Peace Research*, *Perspectives on Politics*, *Review of Politics*, *Security Studies*, *World Politics* and *CHOICE*, and for the World Bank, the Grawemeyer World Order Prize Committee and for Blackwell, Continuum and MIT Publishing/Press.

Faculty Affiliate of the Olin Institute for Strategic Studies (2005-08), the MIT Security Studies Program (2007-), the Tobin Project (2007-); and the Complex Terrain Laboratory (2008-); Advisor to the Tufts ALLIES Program (2007-2010); and member of the American Political Science Association (APSA) (2000-), International Studies Association (ISA) (2003-), International Society of Political Psychology (ISPP) (2005-), Women in International Security (WIIS) (1997-), and the Gerson Lehman Group Policy and Economics Council (2006-).

Member of the Board of Directors of the Community of Bosnia (COB), a Washington, D.C.-based NGO dedicated to addressing economic obstacles facing youth in the Balkans (1999-2006); *Executive Committee member* (2003-2006); *COB Intern Selection Committee* (2002, 2003 [*Cmte. Chair*], 2004, 2005; *Associate Director Hiring Committee*, 2004)

LANGUAGES

English: native; Norwegian, Swedish, Danish: fluent or proficient; Spanish: basic.